

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00 STR-07
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TO SECSTATE WASHDC 7838
USDOC WASHDC
INFO AMEMBASSY BERLIN
AMEMBASSY BUDAPEST
AMEMBASSY VIENNA
AMEMBASSY BONN
AMCONSUL FRANKFURT

C O N F I D E N T I A L SECTION 1 OF 2 WARSAW 8750

EO 11652: GDS
TAGS: ETRD, EFIN, PL, XG
SUBJECT: VISIT OF DEPUTY ASSISTANT SECRETARY OF COMMERCE
JENKINS TO WARSAW

REF: (A) WARSAW 8617, (B) WARSAW 8256, (C) STATE 227119,
(D) STATE 229965, (E) WARSAW 8098

1. BEGIN SUMMARY: DAS JENKINS'S PROGRAM IN WARSAW, SEPTEMBER
21 AND 22, INCLUDED CALLS ON RYSZARD KARSKI, VICE MINISTER
OF FOREIGN TRADE AND MARITIME ECONOMY, SYKSTUS OLESIK, DEPUTY
CHAIRMAN OF THE PLANNING COMMISSION OF THE COUNCIL OF
MINISTERS, MIECZYSLAW JAGIELSKI, DEPUTY CHAIRMAN OF THE
COUNCIL OF MINISTERS, AND MARIAN DOBROSIELSKI, VICE MINISTER
OF FOREIGN AFFAIRS. HE ATTENDED A LUNCHEON GIVEN BY VICE
MINISTER KARSKI AND A DINNER GIVEN BY THE AMBASSADOR.
MR. JENKINS ALSO MET WITH REPRESENTATIVES OF AMERICAN FIRMS
AT THE US TRADE DEVELOPMENT CENTER. IN TALKS WITH POLISH
OFFICIALS, HE DISCUSSED THE AGENDA OF THE FORTHCOMING
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EIGHTH SESSION OF THE JOINT AMERICAN-POLISH TRADE COMMISS-
ION AND THE IMPROVEMENT OF US-POLISH TRADE RELATIONS.
END SUMMARY.

2. CALLS ON SEPTEMBER 21:
A. DAS JENKINS, ACCOMPANIED BY BEWT EASTERN EUROPEAN
AFFAIRS DIVISION DIRECTOR ROGER D. SEVERANCE AND ECONOMIC

ATTACHE MILTON MBS ROSE, MET WITH VICE MINISTER OF FOREIGN TRADE AND MARITIME ECONOMY RYSZARD KARSKI. THE LATTER SAID HE IS PLEASED WITH THE DEVELOPMENT OF US-POLISH RELATIONS. ONE SORE POINT IS POLAND'S TRADE DEFICIT, BUT THE POLES ARE TRYING TO RECTIFY THIS SITUATION. HE HOPED THE US WOULD GIVE SYMPATHETIC TREATMENT TO EXPORTS FROM POLAND. HE THEN ELABORATED ON THE FOLLOWING ISSUES:

STEEL PRODUCTS - THE US DISCRIMINATES AGAINST POLISH STEEL PRODUCTS, KARSKI ALLEGED. HE SAID HE WOULD LIKE TO SEE A REVERSAL IN OUR POLICY.

AGRICULTURE - A POSITIVE RELATIONSHIP BENEFICIAL TO BOTH COUNTRIES EXISTS IN THIS FIELD.

1978 HARVEST - IT IS BELOW EXPECTATIONS AND POLAND NEEDS ABOUT \$500 MILLION IN CCC CREDITS FOR GRAIN PURCHASES. HE HOPES THAT POLAND'S REQUEST WILL BE APPROVED IN FULL.

FISHERIES - POLAND WOULD LIKE TO START JOINT VENTURES AND INCREASE COOPERATION IN GENERAL IN THIS FIELD. MORE DETAILS ON POSSIBLE JOINT PROJECTS CAN BE FURNISHED BY THE POLISH EMBASSY IN WASHINGTON. THIS ISSUE COULD ALSO BE DISCUSSED DURING THE EIGHTH SESSION OF THE JOINT AMERICAN-POLISH TRADE COMMISSION.

EIGHTH SESSION OF THE JOINT AMERICAN-POLISH TRADE COMMISSION - THE GOP WOULD LIKE TO SEND A GROUP OF EXPERTS TO WASHINGTON ABOUT THREE WEEKS BEFORE THE BEGINNING OF THE SESSION TO DISCUSS PROBABLE AGENDA.
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B. JENKINS RESPONDED THAT HE WAS VERY PLEASED WITH THE WELCOME HE HAD RECEIVED IN POLAND. HE SAID HE FAVORS INCREASED US-POLISH TRADE AND THAT VERY SOON PRESIDENT CARTER WILL ANNOUNCE A NEW EXPORT POLICY WHICH SHOULD PROMOTE A FURTHER EXPANSION OF US-POLISH TRADE. HE POINTED OUT THAT DURING THE LAST FIVE YEARS, US-POLISH TRADE HAD BEEN VERY DYNAMIC. OVER THE NEXT FEW YEARS IT MAY BE LESS DYNAMIC AND WILL PROBABLY GO THROUGH A PERIOD OF CONSOLIDATION. THE ISSUE OF CCC CREDITS HAS BEEN PARTLY SOLVED. COOPERATION IN AGRICULTURE IS EXTENSIVE AND PROJECTS FOR TURKEY AND POTATO GROWING WILL BE SUBMITTED TO EXIMBANK. POLAND MUST, HOWEVER, RECOGNIZE SOME OF AMERICA'S PROBLEMS, SUCH AS OUR NEED FOR PROTECTION FOR OUR STEEL INDUSTRY. ON THE OTHER HAND, THE US UNDERSTANDS POLAND'S AGRICULTURAL DIFFICULTIES AND IS TRYING TO HELP AS MUCH AS POSSIBLE. COOPERATION IN FISHERIES HAS BEEN GOOD AND ADDITIONAL US ALLOCATIONS HAVE BEEN GIVEN TO POLAND.

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FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 7839

USDOC WASHDC

INFO AMEMBASSY BERLIN

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AMCONSUL FRANKFURT

C O N F I D E N T I A L SECTION 2 OF 2 WARSAW 8750

C. CONCERNING THE EIGHTH SESSION OF THE JOINT AMERICAN-POLISH TRADE COMMISSION, JENKINS SAID THAT OF THE FOUR PROPOSED DRAFT AGREEMENTS, THE ONE ON INDUSTRIAL COOPERATION AND THE ONE ON INFORMATION EXCHANGES SHOULD BE SET ASIDE FOR THE TIME BEING. HE HOPED THAT THE AGREEMENT ON SMALL BUSINESS COOPERATION COULD BE SIGNED BEFORE THE NEXT SESSION, AS WELL AS THE AGREEMENT ON TOURISM, ALTHOUGH THE US WOULD LIKE TO REWORD THE PRESENT DRAFT. POLAND WILL BE INFORMED IN WRITING OF THE WITHDRAWAL OF THE FIRST TWO

AGREEMENTS. HOPEFULLY, THE SIGNING OF THE SMALL BUSINESS AGREEMENT CAN BE CONCLUDED WITHOUT FURTHER NEGOTIATIONS BY THE EMBASSY IN WARSAW.

D. VICE MINISTER KARSKI INDICATED GREAT INTEREST IN THE NEW US EXPORT POLICY AND ASKED THAT DETAILS BE CONVEYED TO HIM AS SOON AS POSSIBLE. HE SAID HE IS AGREEABLE TO THE US PROPOSAL ON THE FOUR DRAFT AGREEMENTS AND WOULD PASS IT ON TO JAGIELSKI AND OLESIK. HE SAID THE PROPOSED POLISH
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ADVANCE GROUP TO THE EIGHTH SESSION COULD DISCUSS IN DETAIL THE DRAFT SMALL BUSINESS AGREEMENT WHICH COULD THEN BE SIGNED DURING THE SESSION. HE AGREED TO OUR WITH-

DRAWING THE DRAFT TOURISM AGREEMENT. HE ALSO BELIEVED THAT ALL MATTERS CONCERNING THE EIGHTH SESSION CAN BE DISCUSSED WITH THE POLISH ADVANCE TEAM.

E. JENKINS SAID THAT ALL DISCUSSIONS CONCERNING THE EIGHTH SESSION COULD OF COURSE, BE COMPLETED THROUGH THE STAFF OF THE EMBASSY WARSAW. HE ADDED THAT HE IS NOT ADVERSE TO A POLISH ADVANCE TEAM, BUT CANNOT SEE ITS PURPOSE. HE PREFERS THAT ALL DETAILS BE HANDLED THROUGH EMBASSY WARSAW AND THE POLISH EMBASSY IN WASHINGTON. HE THEN GAVE VICE MINISTER KARSKI A COPY OF THE PROPOSED US AGENDA FOR THE EIGHTH SESSION.

F. VICE MINISTER KARSKI CONCLUDED BY SAYING THAT HIS MINISTRY WILL SEND TO THE EMBASSY WITHIN ONE WEEK A LIST OF THE POLISH DELEGATES TO THE EIGHTH SESSION AND A PROPOSED AGENDA.

G. AT THE PLANNING COMMISSION OF THE COUNCIL OF MINISTERS, JENKINS AND SEVERANCE, ACCOMPANIED BY ECONOMIC COUNSELOR ARTHUR J. SMITH, WERE RECEIVED BY DEPUTY CHAIRMAN SYKSTUS OLESIK, WHO EXPRESSED SERIOUS CONCERN ABOUT THE RELEASE OF CIA'S REPORT ON POLAND'S FINANCIAL SITUATION. OLESIK SAID THE FIGURES AND CONCLUSIONS IN THE REPORT ARE ERRONEOUS. JENKINS REPLIED THAT THE DEPARTMENT OF COMMERCE HAS SOME RESERVATIONS ABOUT THE REPORT, BUT IN ANY EVENT IT WAS NOT RELEASED AS AN OFFICIAL USG ASSESSMENT. RATHER, IT IS A SUMMARY OF AVAILABLE AND ACCEPTED INFORMATION. (FURTHER DETAILS ON THIS MEETING ARE REPORTED IN REF A).

H. AT THE US TRADE DEVELOPMENT CENTER, JENKINS AND
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SEVERANCE MET WITH ABOUT FORTY-FIVE REPRESENTATIVES OF AMERICAN FIRMS. JENKINS GAVE A GENERAL PRESENTATION ON THE SITUATION IN WASHINGTON. HE THEN FIELDDED QUESTIONS FROM THE REPRESENTATIVES. MOST OF THEM EXPRESSED CONCERN ABOUT THE DIFFICULTIES THEY ENCOUNTER IN FINANCING EXPORTS OF GOODS AND KNOW-HOW TO POLAND. THEY ALSO EXPRESSED SERIOUS CONCERN ABOUT EXIMBANK FINANCING POLICIES. JENKINS ASSURED THEM THAT THE USG'S POLICY IS TO EXPAND AND INCREASE US-POLISH TRADE. HE ALSO MENTIONED THAT THE PRESIDENT WILL SOON ESTABLISH NEW US-EXPORT POLICIES, STRESS AND NEED FOR INCREASING EXPORTS, AND OUTLINE MORE LIBERAL EXPORT FINANCING POLICIES. JENKINS EMPHASIZED THAT THE NEW POLICIES SHOULD HAVE A POSITIVE EFFECT ON EAST-WEST TRADE.

3. CALLS ON SEPTEMBER 22:

A. AT THE GOP COUNCIL OF MINISTERS, JENKINS AND SEVERANCE, ACCOMPANIED BY THE AMBASSADOR, WERE RECEIVED BY DEPUTY CHAIRMAN MIECZYSLAW JAGIELSKI.

B. JENKINS AND SEVERANCE, ACCOMPANIED BY THE AMBASSADOR,
MET WITH VICE MINISTER OF FOREIGN AFFAIRS DOBROSIELSKI AT
THE MINISTRY OF FOREIGN AFFAIRS. MEMCONS OF THE CALLS ON
JAGIELSKI AND DOBROSIELSKI ARE BEING PREPARED BY SEVERANCE
IN USDOC.

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Message Attributes

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